

New Brunswick Community College  
99 Augustus St.  
St. Andrews, NB  
E5B 2E9

and

Universidad Autonoma de Baja California  
Facultad de Contaduria y Administracion  
Tijuana, MX  
22390

September 27, 2003

### Memorandum of Understanding

Whereas:

The New Brunswick Community College, located in St. Andrews, New Brunswick, is an adult learning institution with a special interest in the continuing growth and development of International Business and English As a Second Language (ESL) studies.

and whereas:

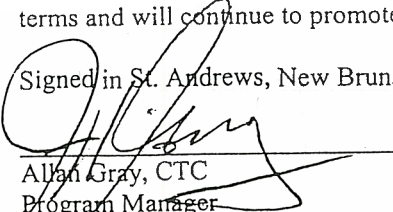
The Facultad de Contaduria y Administracion of The Universidad Autonoma de Baja California Campus Tijuana, Baja California, Mexico is an adult learning institution with a special interest in the application of International Business studies. This specialty area operates within the 4-year International Business degree.

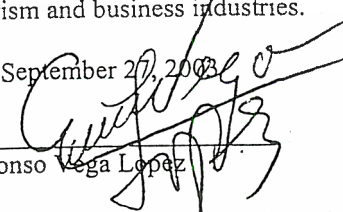
The New Brunswick Community College, St. Andrews and the Facultad de Contaduria y Administracion agree to pursue opportunities to enhance the growth and development of the local, national and international business studies. This will be accomplished by providing educational opportunities for their respective students and faculties. These opportunities may include, but are not limited to:

- 1 Joint adult learning projects between each institution using communication technologies to foster the sharing of knowledge and the development of interpersonal relationships and networking among their respective students and institutions.
- 2 Development and/or delivery of curriculum or course components to be delivered on behalf of either institution.
- 3 Reciprocal student exchanges that provide the opportunity for individual students to experience each other's geographic locations within Canada and Mexico and to study within a different collegiate environment, and gain insight into varied international business-related industries. Such exchanges would be further supported by credit transfer approval and potential 2+2 (university degree) opportunities. These exchange activities will commence beginning September, 2004 with 2 students from each campus participating.
- 4 Pursue a joint international mobility agreement which will include a funded project that would foster/support student mobility between these two institutions as well as one other Mexican, Canadian and two American educational partners. Each institution will share current partnership data to support opportunities on which to build the proposal leading to a finalized agreement. Subject to the procurement of additional partners, it is expected that a grant proposal be submitted no later than November, 2004.
- 5 Faculty exchanges, which will provide the opportunity for individual instructors to fulfill professional development objectives related to the study of International business and other related areas will be considered. An initial faculty exchange, for an undetermined duration, will occur in 2004.

The New Brunswick Community College, St. Andrews and The Facultad de Contaduria y Administracion of The Universidad Autonoma de Baja California affirm by affixing their signatures below that they agree to the above terms and will continue to promote and support the global tourism and business industries.

Signed in St. Andrews, New Brunswick, Canada on Saturday, September 27, 2003

  
Allan Gray, CTC  
Program Manager  
Trades, International & Academics

  
MA Alfonso Vega Lopez  
Director  
Facultad de Contaduria y Administracion  
Universidad Autonoma de Baja California

